



Disadvantaged Business Enterprises

January 2017 Newsletter

Governor's Task Force on Transportation Infrastructure Investment unanimously adopts resolutions

BATON ROUGE – On Tuesday, December 13, 2016 the Governor's Task Force on Transportation Infrastructure Investment unanimously adopted the actionable recommendations that will be included in a report to the Governor by the end of the year. Today's action is a culmination of over six months of meetings held in communities across the State as Task Force members sought input on how best to solve the State's multimodal transportation needs.

[The 10 resolutions](#) include various policy and financing recommendations for addressing the State's multimodal transportation needs for the Governor to consider as he plans for the 2017 Regular Legislative Session. Most notably, the Task Force has determined that an annual increase of \$700 million for transportation is necessary and required in order to finance the important A and B megaprojects across the State and to better serve all users of the transportation system in both urban and rural areas of the state. The other resolutions establish a thoughtful framework within which to generate and strategically invest the new revenue.

"When the Task Force was formed, we were charged with making recommendations to address Louisiana's multimodal infrastructure needs in a meaningful way and we have met that charge through these resolutions," said DOTD Secretary Shawn D. Wilson, Ph.D. "The average driver in Louisiana only pays \$108 per year in state gas tax, which has lost purchasing power every year since it was last adjusted in 1990. It takes funding to construct the dozens of key projects that are needed to improve safety, address congestion and facilitate economic development across the State. The time has come to do something about it. We can't afford to standby any longer."

"Given President-elect Trump's discussions at the federal level about investing in the nation's transportation infrastructure, State action to raise revenue for transportation is even more critical," Wilson added. "Louisiana is not prepared to participate fully in new federal funding opportunities strictly due to limited revenue needed to successfully compete, match, and draw down additional federal funds."



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In This Issue

Page 3 DBE Survey

Page 4 DBE Safety Article

Page 5 Events/Workshops

Page 12 LA DOTD Lettings

Page 17 LA DOTD Letting Results

Page 22 Featured DBE Article

Page 23 Labor & Material Costs

Page 24 LA DOTD Contact Information

Page 24 SJB Group DBE Services

(Featured Article Continued)

Gov. Edwards will review the Task Force report and determine what the Administration will submit to the State Legislature in the 2017 regular Session.

Louisiana has a more than \$13 billion backlog in state highway and bridge needs, plus another \$16 billion is needed to address bigger projects outlined in the [Statewide Transportation Plan](#). These projects include: widening I-10 in Baton Rouge and New Orleans; construction of I-49 South in Lafayette, I-12 on the Northshore; and I-20 in Shreveport and Monroe; replacing the I-10 Bridge over the Calcasieu River in Lake Charles; and a new bridge across the Mississippi River in Baton Rouge.

The task force is co-chaired by Secretary Wilson and Maj. Gen. John Basilica, vice president and Gulf Coast district leader for HNTB Corporation.

In June 2016, Governor Edwards announced the formation of the task force. The group's task was to find investment solutions to address transportation needs in Louisiana and to make recommendations to the Governor for legislative action by January 1, 2017. For more information, please visit the [Task Force web page](#).

Over 750 business leaders and citizens participated in regional task force meetings to offer input. These meetings were held in New Orleans, Shreveport, Lake Charles, Houma, Lafayette, Monroe, Alexandria, Baton Rouge and Houma.



Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: _____

Business Address: _____

Business Email: _____

Business Phone No.: _____ Specialty Areas: _____

Do you actively quote LA DOTD projects? Yes No

If not, why? _____

Do you bid primarily as a: prime contractor or sub-contractor

Are you interested in becoming a prime contractor? Yes No

Have you ever received a LA DOTD job? Yes No

Do you plan to actively bid LA DOTD work in the future? Yes No

If not, why: _____

Are there any barriers you see to quoting LA DOTD jobs? Yes No

If yes, please explain: _____

If barriers listed, what do you see as ways to overcome those barriers?

Accounting & Record Keeping

- Financial Analysis
- Accounting Software

Financial Assistance

- Cash Flow/Working Capital
- Loan & Bond Packaging

Business Management

- Business Planning
- Project Management

Marketing

- Marketing Strategies
- Marketing Plan

Contract Compliance

- Federal/State Compliance
- EEO/Affirmative Action

Job Cost Control

- Preparing Budgets
- Actual Cost Reports

Scheduling & Planning

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

Legal

- Contract Negotiations
- Delay Contract
- Construction Lien Law

Contract Compliance

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: jackie.desbordes@sjbgroup.com

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

in being provided.

Please circle the areas of assistance you are interested

DOTD Prepared for Possible Wintery Weather...

BATON ROUGE – With the possibility of wintery weather, the Louisiana Department of Transportation and Development has staff, de-icing materials and equipment staged throughout the state to respond in the event of adverse weather. Forecasts call for the possibility of freezing temperatures with some precipitation in isolated areas throughout the state today and Saturday morning.

DOTD will have crews scouting the roadways and bridges and will be prepared to respond, if necessary.

Supply inventories and equipment have been checked, and crews will address any affected bridges and roadways. In addition, DOTD will continue to monitor upcoming weather situations.

For the most up-to-date road status information, DOTD offers motorists various resources:

- **511 Traveler Information:** Travelers can find information regarding road closures by visiting the 511 Traveler Information website at www.511la.org or by dialing 511 from their telephone and saying the route or region about which they are seeking information. Out-of-state travelers can access the system by calling 1-888-ROAD-511 (1-888-762-3511).
- **MyDOTD:** Motorists can receive automatic and up-to-date information on local projects, lane and road closures, and other DOTD activity by signing up for MyDOTD at www.dotd.la.gov.

DOTD urges motorists to use extra caution when traveling on roadways during hazardous weather conditions and stay off the roads whenever possible. DOTD will do everything it can to keep Louisiana's highways and interstate system open in the event of freezing rain, sleet or snow and will prioritize the maintenance and opening of routes based on traffic volumes.

During winter weather conditions, motorists should the following driving safety tips:

- Drive slowly and carefully.
- Avoid driving while distracted.
- Always allow for extra driving time.
- Reduce speeds when visibility is low.
- Make sure there is plenty of room between vehicles.

Also, beware of black ice -- a thin, transparent layer of ice accumulation that can be visually hard to detect on bridges, overpasses, off-ramps and in shady spots. As always, DOTD reminds motorists to buckle up and refrain from drinking and driving.

Events & Workshops

EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

For more information and to register for these events, visit: <https://www.lsbdc.org/>

On Demand

Fee: \$ 25.00

[Five Steps to Secure Financing](#) [Register](#)

On Demand, available until September 30

Topic: Financing and Capital

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Speaker(s): Mike Pennison, Senior Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

[Create a Winning Sales Strategy](#) [Register](#)

On Demand, available until October 01

Topic: Marketing and Sales

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Click the registration link below to get started.

Speaker: Speaker(s): Presented by Erik Waters, Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

[How to Start a Business](#) [Register](#)

On Demand, available until September 30

Topic: Start-up Assistance

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started.

Speaker: Carmen Sunda, Small Business Expert

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

February

[The Basics of Exporting](#)

Wednesday, February 01, 2017 10:00 AM to 12:00 PM

Topic: International Trade

This workshop is designed to present the basics of exporting in order to market and sell to your clients overseas. Topics covered will include: understanding of the export process, identifying potential export markets, logistics and insurance, and Incoterms and other technical terms used in international trade. Additionally, you will learn about resources available to help you export your products right away! To register for the event, use

(Events & Workshops Continued)

the link below or give us a call at 337-291-5487. <https://goo.gl/PIKL0g>

Speaker: Delilah DeSouza and Marisol Canedo

Location: [Lafayette International Center, Lafayette](#)

Fee: \$ 15.00

[Louisiana **geauxBIZ** Training - Houma Register](#)

Tuesday, February 07, 2017 9:00 AM to 11:00 AM

Topic: Managing a Business

Launch Your Business with **geauxBIZ**! Are you ready to get your business off the ground, but don't know where to start? If the answer is yes, you're in luck! The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana **geauxBIZ**, the one-stop site for launching a business in Louisiana. During this two-hour workshop, a **geauxBiz** representative will go through the online registration process, step-by-step. You will learn how to: - reserve a business name - create a checklist of federal, state and local licenses and permits - file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission - apply for unemployment insurance - find helpful resources - and more! Register now to learn how to launch your business with **geauxBIZ**!

Speaker: Carla Bonaventure, Commercial Administrator, Louisiana Secretary of State, Commercial Division

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

[Louisiana **geauxBIZ** Training - New Orleans Register](#)

Tuesday, February 07, 2017 2:00 PM to 4:00 PM

Topic: Managing a Business

Launch Your Business with **geauxBIZ**! Are you ready to get your business off the ground, but don't know where to start? If the answer is yes, you're in luck! The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana **geauxBIZ**, the one-stop site for launching a business in Louisiana. During this two-hour workshop, a **geauxBiz** representative will go through the online registration process, step-by-step. You will learn how to: - reserve a business name - create a checklist of federal, state and local licenses and permits - file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission - apply for unemployment insurance - find helpful resources - and more! Register now to learn how to launch your business with **geauxBIZ**!

Speaker: Carla Bonaventure, Commercial Administrator, Louisiana Secretary of State, Commercial Division

Location: [Delgado Community College, H. Giles Martin Hall, New Orleans, LA](#)

[Launch Your Business with **geauxBiz** Register](#)

Wednesday, February 08, 2017 9:00 AM to 11:00 PM

Topic: Start-up Assistance

Are you ready to get your business off the ground, but don't know where to start? If the answer is yes, you're in luck! The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana **geauxBIZ**, the one-stop site for launching a business in Louisiana. During this two-hour workshop, a **geauxBiz** representative

(Events & Workshops Continued)

will go through the online registration process, step-by-step. You will learn how to: Reserve a business name Create a checklist of federal, state and local licenses and permits File with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission Apply for unemployment insurance Find helpful resources Register now to learn how to launch your business with [geauxBIZ](#) Feel free to bring your fully charged laptop or mobile device if you would like to start your [geauxBiz](#) registration during the class.

Speaker: Carla Bonaventure, Louisiana Secretary of State, Commercial Administrator

Location: [East Regional Library, Youngsville](#)

[10KSB Lunch & Learn Series: Critical Aspects of Marketing](#)

Wednesday, February 08, 2017 11:30 AM to 1:00 PM

Topic: Managing a Business

Goldman Sachs 10,000 Small Business Lunch and Learn Critical Aspects of Marketing What UNIQUE benefit can you offer your customers? How are you different from your competition? Learn how the marketing mix of Price, Product, Promotion and Place – plus People – influence your customers’ perception of your company and drive their decision to purchase from you.

Speaker: Desiree Young

Location: [Fletcher Technical Community College - Schriever, LA, BP Integrated Production Technologies Building, Room 206, Schriever, LA](#)

Fee: \$ 10.00

[Launch Your Business with geauxBIZ](#) [Register](#)

Wednesday, February 08, 2017 2:00 PM to 4:00 PM

Topic: Not Set

Are you ready to get your business off the ground, but don't know where to start? If the answer is yes, you're in luck! The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana [geauxBIZ](#), the one-stop site for launching a business in Louisiana. During this two-hour workshop, a [geauxBiz](#) representative will go through the online registration process, step-by-step. You will learn how to: reserve a business name create a checklist of federal, state and local licenses and permits file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission apply for unemployment insurance find helpful resources Register now to learn how to launch your business with [geauxBIZ](#)! Feel free to bring your fully charged laptop or mobile device if you would like to start your [geauxBiz](#) registration during the class.

Speaker: [geauxBIZ](#) representative

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Launch Your Business with geauxBIZ - Slidell](#) [Register](#)

Thursday, February 09, 2017 9:00 AM to 11:00 AM

Topic: Managing a Business

The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana [geauxBIZ](#), the one-stop site for launching a business in Louisiana. During this two-hour workshop, a [geauxBiz](#) representative will go through the online registration process, step-by-

(Events & Workshops Continued)

step. You will learn how to: reserve a business name create a checklist of federal, state and local licenses and permits file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission apply for unemployment insurance find helpful resources Register now to learn how to launch your business with geauxBIZ! Feel free to bring your fully charged laptop or mobile device if you would like to start your geauxBiz registration during the class.

Speaker: Carla Bonaventure Commercial Administrator Louisiana Secretary of State, Commercial Division

Location: [. St. Tammany Parish Library - Slidell, Slidell](#)

[Launch Your Business with geauxBIZ - Hammond Register](#)

Thursday, February 09, 2017 2:00 PM to 4:00 PM

Topic: Managing a Business

The Louisiana Small Business Development Center is offering a hands-on workshop on Louisiana geauxBIZ, the one-stop site for launching a business in Louisiana. During this two-hour workshop, a geauxBiz representative will go through the online registration process, step-by-step. You will learn how to: reserve a business name create a checklist of federal, state and local licenses and permits file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission apply for unemployment insurance find helpful resources Register now to learn how to launch your business with geauxBIZ! Feel free to bring your fully charged laptop or mobile device if you would like to start your geauxBiz registration during the class.

Speaker: Carla Bonaventure Commercial Administrator Louisiana Secretary of State, Commercial Division

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[FastTrac is Coming Soon! Get SEBD Certified Now! Register](#)

Thursday, February 09, 2017 5:30 PM to 7:30 PM

Topic: Not Set

The FastTrac New Venture Program is coming soon and seeking business owners Ready to Grow! Get certified as a Louisiana SMALL AND EMERGING BUSINESS to participate in the FastTrac program. Learn about FastTrac and how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities.

Speaker: Wayne Aucoin

Location: [LSBDC Greater New Orleans and Bayou Region, *Metairie](#)

[Starting & Financing A Small Business Register](#)

Friday, February 10, 2017 10:00 AM to 12:00 PM

Topic: Not Set

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business

(Events & Workshops Continued)

plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Ada Womack

Location: [Louisiana Technology Park, Baton Rouge](#)

[GeauxBiz Training for Entrepreneurs](#) [Register](#)

Monday, February 13, 2017 9:00 AM to 11:00 AM

Topic: Not Set

GeauxBiz allows entrepreneurs the ability to complete the necessary legal documents to start a business, register for a tax revenue number and apply for an unemployment insurance tax account number. During the two-hour training, Bonaventure will educate attendees on how to register their business with the Secretary of State, and address common issues and challenges in the waiting process. This workshop will also specifically inform the attendees how to reserve a business name, create a checklist of federal, state and local licenses and permits, file with the Secretary of State, Department of Revenue, and Louisiana Workforce Commission, apply for unemployment insurance, and find other resources for entrepreneurs and small businesses.

Speaker: Carla Bonaventure, Commercial Administrator for Louisiana Secretary of State, Commercial Division

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)

[Drive New Business with Social Media - Mandeville](#) [Register](#)

Tuesday, February 14, 2017 9:00 AM to 11:00 PM

Topic: Marketing and Sales

You know you should be on social media for your business or non-profit. You know it can help you drive more new and repeat business for your organization. But, do you know why? Do you know which social media platform will have the biggest bang for your buck? And when you start your profile, do you know what to say and how to grow your following? This session will answer all of those questions and more! Let us help you:

- Determine the platform that's right for you and your organization
- Announce your presence and build your network
- Create and share content that encourages action
- Understand social media advertising and learn your options
- Convert social media leads into potential customers by growing your email list

From understanding the different social media platforms, to choosing what to say and where to say it, this seminar will give you the keys to the most effective social media marketing for you. You don't have to be on every platform, and you don't have to make every post by yourself. Let us make social media easy - join us!

Speaker: Kim Walker - 5 Stones Media

Location: [David C. Treen Instructional Technology Center - Conference Center, Mandeville](#)

[Hub Zone Certification](#) [Register](#)

Wednesday, February 15, 2017 10:00 AM to 12:00 PM

Topic: Not Set

The Historically Underutilized Business Zones (HUB Zone) program helps small businesses in urban and rural communities gain preferential

(Events & Workshops Continued)

access to federal procurement opportunities. At the end of this session, you will have a thorough understanding of the certification requirements. For information on Hub Zone Certification, visit <http://www.sba.gov/hubzone/>.

Speaker: SBA Representative

Location: [Louisiana Technology Park, Baton Rouge](#)

[Starting & Financing A Small Business Register](#)

Wednesday, February 15, 2017 1:00 PM to 2:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Sonia Wilson

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

[Starting & Financing A Small Business Register](#)

Thursday, February 16, 2017 2:30 PM to 4:30 PM

Topic: Start-up Assistance

This free workshop is highly recommended for all individuals interested in determining the feasibility

of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Heidi Melancon, Director; Phillip Russo, Consultant

Location: [East Regional Library, Youngsville](#)

[Starting & Financing a Small Business Register](#)

Thursday, February 16, 2017 3:00 PM to 5:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Please register online at www.lsbdc.org under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Fee: \$ 10.00

(Events & Workshops Continued)

[Starting and Financing A Small Business](#) [Register](#)

Thursday, February 16, 2017 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

[Starting and Financing Your Business Idea - Walker](#) [Register](#)

Tuesday, February 21, 2017 9:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Brandy Boudreaux - Louisiana SBDC at Southeastern Louisiana University

Location: [Livingston Parish Literacy and Technology Center, Walker](#)

[Certifications for Set-Asides \(Gov Con 102\) - Shreveport](#) [Register](#)

Tuesday, February 28, 2017 9:00 AM to 11:00 AM

Topic: Government Contracting

Does Your Business Qualify for any Certifications? Come learn about government contracts that are set aside for certain businesses with special certifications, such as woman-owned, small disadvantaged businesses and HUB Zone. This course covers the various federal, state, and local certifications programs and their benefits. It will help you determine if you qualify for any set-aside programs and will go over the requirements of each. Dana Cawthon, SBDC Regional Director will provide an overview of no-charge services offered to Louisiana businesses. Jennifer Whittington, PTAC Counselor will discuss certifications for set-asides and the qualifications and regulations.

Speaker: Presenters will be Dana Cawthon, Regional Director of the Northwest & Central Region Small Business Development Center and Jennifer Whittington, Procurement Counselor at Northwest LA Procurement Technical Assistance Center.

Location: [Northwest & Central Region-Shreveport, Broadmoor Library- Meeting Room, Shreveport, LA](#)

Letting of 2/08/2017

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

Proposal: H.001172.6-R1 VIVIAN SCENIC GATEWAYS

Local Public Agency project

Specbook: 2006

Description of work: clearing and grubbing, grading, lighting, gateway signs, landscaping, and related work.

Parish(es): Caddo

Route(s): LA 1

Federal Number: H001172

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

Proposal: H.002281.6-R1 LA 66: BIG BAYOU SARA BRIDGE REHAB

DBE Goal: 6%

OJT Goal: 1 Trainees

Specbook: 2006

Description of work: clearing and grubbing, grading, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete overlay, temporary detour bridging (ladotd supplied), structural metalwork, bridge repairs, and related work.

Parish(es): West Feliciana

Route(s): LA 66

Federal Number: H002281

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.002901.6-R2 CAJUN COAST TRAIL-HEAD

Local Public Agency project

DBE Goal: 8%

Specbook: 2006

Description of work: clearing and grubbing, grading, drainage structures, class ii base course (stone), portland cement concrete pavement, drilled shaft foundations, lighting, sheet piling, additive alternate 1: landscaping; and related work.

Parish(es): St. Mary

Route(s): US 90

Federal Number: H002901

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.003298.6 ROAD INTERCHANGE AND I-20 FRONTAGE ROADS

Local Public Agency project

DBE Goal: 10%

OJT Goal: 8 Trainees

Specbook: 2006

Description of work: grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete pavement, portland cement concrete pavement, steel plate girder spans bridge, drilled shaft foundations, and related work.

Parish(es): Lincoln

Route(s): I-20

Federal Number: I-3107(514)

(Lettings Continued)

Estimated Construction Cost: \$15,000,000 to \$20,000,000

Construction Proposal Documents

Proposal: H.009012.6 LA 10 & LA 67 INTERSECTION WIDENING

DBE Goal: 8%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, lime treatment, asphalt concrete, lighting, and related work.

Parish(es): East Feliciana

Route(s): LA 10; LA 67

Federal Number: H009012

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.009028.6-R2 AIRLINE PARK BLVD: W METAIRIE - 0.4 M N

Local Public Agency project

DBE Goal: 11%

OJT Goal: 2 Trainees

Specbook: 2006

Description of work: grading, drainage structures, pavement patching, class ii base course, traffic maintenance superpave asphaltic concrete, portland cement concrete pavement, cofferdams, pumping station, and related work.

Parish(es): Jefferson

Federal Number: H009028

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.010563.6 5TH AVE (SOUTHBOUND) / FIFTH AVE DRAIN

DBE Goal: 3%

Specbook: 2006

Description of work: clearing and grubbing, grading, class ii base course, portland cement concrete pavement, steel sheet piles, precast concrete piles, concrete slab span bridge, and related work.

Parish(es): Calcasieu

Federal Number: H010563

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.010945.6 LA 30 & LA 74: INTERSECTION IMPROVS

DBE Goal: 7%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, lime treatment, pavement widening, asphalt concrete, and related work.

Parish(es): Iberville

Route(s): LA 30 & LA 74

Federal Number: H010945

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.011088.6 W. PRIEN LAKE ROAD RE-LOCATION

Specbook: 2006

Description of work: clearing and grubbing, grading, drainage structures, subgrade treatment, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, drilled shaft foundations, traffic signalization, sewer and water utilities, and related work.

Parish(es): Calcasieu

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Construction Proposal Documents

Proposal: H.011248.6 JULIA STREET OVERLAY AND WIDENING

Local Public Agency project

SBE Goal: 4%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, drainage structures, milling asphalt pavement, in-place cement stabilized base course, asphalt surface treatment inter-layer, asphalt concrete pavement and related work.

Parish(es): Livingston

Federal Number: H011248

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.011562.6 LA 129: N JCT.LA 909-LA 907

DBE Goal: 5%

OJT Goal: 3 Trainees

Specbook: 2016

Description of work: clearing and grubbing (selective), asphalt concrete overlay, milling asphalt pavement, pavement patching, asphalt surface treatment, drainage structures, and related work.

Parish(es): Concordia

Route(s): LA 129

Federal Number: H011562

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011594.6 LA 485: ALLEN-BUELAH RD - LA 1

DBE Goal: 4%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS.

Description of work: drainage structures, milling asphalt pavement, subgrade layer (treated), in-place cement treated base course, asphalt concrete overlay and related work.

Parish(es): Natchitoches

Route(s): LA 485

Federal Number: H011594

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.011925.6 I-310: MEDIAN CABLE BARRIER

DBE Goal: 7%

Specbook: 2006

Description of work: high tension cable barrier system and related work.

Parish(es): St. Charles

Route(s): I-310

Federal Number: H011925

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012126.6 LA 633: SOUTH END LA 633 - MAPLE ST

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: drainage structures, milling asphalt concrete, pavement patching, asphalt concrete overlay and related work.

Parish(es): St. Charles

Route(s): LA 633

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012138.6 LA 464: PARISH ROAD 30 TO LA 8

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: drainage structures, pavement patching, pavement widening, asphalt concrete pavement, milling asphalt pavement, and related work.

Parish(es): Vernon

Route(s): LA 464

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012163.6 LA 888, LA 575 & LA 898: LA 1079 – US 65

Specbook: 2016

Description of work: clearing and grubbing, drainage structures, milling asphalt concrete, pavement patching, asphalt surface treatment, asphalt concrete overlay, and related work.

Parish(es): Tensas

Route(s): LA 575; LA 888; LA 898

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012185.6-R1 LA 3034: SULLIVAN RD (WAX-HOOPER) (C&G)

Specbook: 2006

Description of work: clearing and grubbing, drainage structures, class ii base course, portland cement concrete pavement, and related work.

Parish(es): East Baton Rouge

Route(s): LA 3034

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

(Lettings Continued)

	Construction Proposal Documents
Proposal: H.012193.6 I-20: EB ENTRANCE RAMP AT LA 169 (PRECAST CONCRETE PAVEMENT)	Proposal: H.012625.6 I-10: PAVEMENT MARKING REPLACEMENT VI (LA 30 - LA 22)
Specbook: 2016	SBE Goal: 8%
Description of work: grading, class ii base course, lime treatment, precast concrete pavement system, and related work.	Specbook: 2006
Parish(es): Caddo	Description of work: raised pavement markers, plastic pavement striping, and related work.
Route(s): I-20	Parish(es): Ascension
Federal Number: H012193	Route(s): I-10
Estimated Construction Cost: \$1,000,000 to \$2,500,000	Federal Number: H012625
Construction Proposal Documents	Estimated Construction Cost: \$250,000 to \$500,000
Proposal: H.012216.6 US 90: RIGOLETS PIER AND FENDER REMOVAL	Construction Proposal Documents
Specbook: 2006	Proposal: H.012651.6 I-49: PAVEMENT MARKING REPLACEMENT II
Description of work: removal of underwater debris (old pier and fender), and related work.	DBE Goal: 12%
Parish(es): Orleans	Specbook: 2006
Federal Number: H012216	Description of work: raised pavement markers, plastic pavement striping, and related work.
Estimated Construction Cost: \$500,000 to \$1,000,000	Parish(es): Rapides
Construction Proposal Documents	Route(s): I-49
Proposal: H.012425.6 LA 433: VOTERS RD - US 11	Federal Number: H012651
DBE Goal: 4%	Estimated Construction Cost: \$1,000,000 to \$2,500,000
Specbook: 2006	Construction Proposal Documents
Description of work: clean and seal joints, class ii base course, portland cement concrete pavement, patching, and related work.	
Parish(es): St. Tammany	
Route(s): LA 433	
Federal Number: H012425	
Estimated Construction Cost: \$500,000 to \$1,000,000	

(Lettings Continued)

**Proposal: H.012751.6 W. 15th AVENUE CUL-
VERT WASHOUT REPAIR**

Local Public Agency project

DBE Goal: 5%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, drainage structures, class ii base course, asphalt concrete pavement, and related work.

Parish(es): St. Tammany

Route(s): 15th AVE

Federal Number: H012751

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Bid Results for the Letting of 1-11-2017

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Tuesday, January 17, 2017, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.001006.6 (DBE Goal Project) LA 21: LA 41 - LA 16
DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 3 Trainees

Parish(es): St. Tammany

Route(s): LA 21

Federal Number: H001006

Estimated Construction Cost: \$4,049,768.30

Apparent Low Bidder:

Barriere Construction Co., LLC.

407 CC ROAD

FRANKLINTON, LA 70438

(985)795-8239

\$3,299,687.93

H.003014.6-R1 (DBE Goal Project) I-10: LA 347 TO ATCHAFALAYA FLOODWAY BRIDGE

CLEARING & GRUBBING, GRADING, PARTIAL REMOVAL OF BRIDGES, TEMPORARY DETOUR ROADS, DRAINAGE STRUCTURES, SUBGRADE LAYER, CLASS II BASE COURSES, PORTLAND CEMENT CONCRETE PAVEMENT (COLORED), PRECAST CONCRETE GIRDER & STEEL PLATE GIRDER BRIDGES (WIDENING), DRILLED SHAFT FOUNDATIONS, PRECAST CONCRETE PILES, PRECAST-PRESTRESSED CONCRETE GIRDERS, CONCRETE ROADWAY BARRIER (DOUBLE FACE), SIGNAGE, LIGHTING, AND RELATED WORK. ALTERNATE AA 1: PORTLAND CEMENT CONCRETE PAVEMENT; ALTERNATE AA 2: ASPHALT CONCRETE PAVEMENT.

OJT Goal: 10 Trainees

Parish(es): St. Martin

Route(s): I-10, LA 347

Federal Number: H003014

Estimated Construction Cost: \$46,386,480.22

Apparent Low Bidder:

GILCHRIST CONSTRUCTION CO. LLC
PO BOX 5699
ALEXANDRIA, LA 71307
(318)448-3565
\$54,690,977.45

H.009556.6 (DBE Goal Project) LA 107: LA 454 - 320' S OF ESTATE DRIVE

DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Rapides

Route(s): LA 107

Federal Number: H009556

Estimated Construction Cost: \$2,728,124.86

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$2,245,348.37

H.011249.6-R1 (DBE Goal Project) MAPLE STREET OVERLAY AND WIDENING

DRAINAGE STRUCTURES, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALT SURFACE TREATMENT, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Livingston

Federal Number: H011249

Estimated Construction Cost: \$634,468.00

Apparent Low Bidder:

Barriere Construction Co., LLC

11328 Cedar Park Avenue

BATON ROUGE, LA 70809

(225)753-1121

\$510,193.40

(Bid Results Continued)

H.011563.6 (DBE Goal Project) LA 108: I-10 - LA 27
EXCAVATION AND EMBANKMENT, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, IN-PLACE CEMENT STABILIZED BASE COURSE, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.
OJT Goal: 1 Trainees
Parish(es): Calcasieu
Route(s): LA 108
Federal Number: H011563
Estimated Construction Cost: \$8,034,799.15
Apparent Low Bidder:
Prairie Contractors Inc.
PO BOX 1530
OPELOUSAS, LA 70571-1530
(337)948-3229
\$6,440,545.91

H.011606.6 (SBE Goal Project) LA 596: PARISH RD 598 - DELTA RD
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, GRADING, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.
Parish(es): East Carroll
Route(s): LA 596
Federal Number: H011606
Estimated Construction Cost: \$330,642.09
Apparent Low Bidder:
Diamond B Construction Co., L.L.C.
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300
\$399,900.50

H.011943.6-R1 (DBE Goal Project) DISTRICT 05 LOW COST SAFETY IMPROV.
HIGH FRICTION SURFACING TREATMENT, SIGNING, PLASTIC PAVEMENT MARKINGS AND RELATED WORK.
Parish(es): Jackson, Lincoln, Ouachita, Richland, Union
Route(s): LA 143, LA 147, LA 15, LA 33, LA 34, LA 4, US 80
Federal Number: H011943
Estimated Construction Cost: \$1,768,268.40
Apparent Low Bidder:
Blue Cube Operations LLC
2030 Dow Center
Midland, MI 48674
(440)223-5261
\$1,041,453.58

H.012139.6 LA 462: LA 112 TO W RIVER ROAD
SUBGRADE LAYER, IN-PLACE CEMENT TREATED BASE COURSE, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.
Parish(es): Rapides
Route(s): LA 462
Estimated Construction Cost: \$2,089,926.28
Apparent Low Bidder:
Diamond B Construction Co., L.L.C.
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300
\$1,681,408.56

(Bid Results Continued)

H.012150.6 (DBE Goal Project) LA 604: S. JCT. LA 605 - N. JCT. LA 605

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT SURFACE TREATMENT, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Tensas

Route(s): LA 604

Federal Number: H012150

Estimated Construction Cost: \$2,269,743.10

Apparent Low Bidder:

D & J CONSTRUCTION CO., LLC

PO BOX 1889

WEST MONROE, LA 71294

(318)388-2764

\$2,638,212.00

H.012197.6 (DBE Goal Project) LA 1: RAPIDES PARISH LINE - N JCT LA 490

GRADING, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, MILLING ASPHALT PAVEMENT, AND RELATED WORK.

Parish(es): Natchitoches

Route(s): LA 1

Federal Number: H012197

Estimated Construction Cost: \$2,906,776.60

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$2,530,592.90

H.012202.6-R1 (DBE Goal Project) DISTRICT 07 LOW COST SAFETY IMPROV.

HIGH FRICTION SURFACING TREATMENT, SIGNING, PLASTIC PAVEMENT MARKINGS AND RELATED WORK.

Parish(es): Beauregard, Calcasieu, Cameron

Route(s): LA 27, LA 384

Federal Number: H012202

Estimated Construction Cost: \$924,794.78

Apparent Low Bidder:

Blue Cube Operations LLC

2030 Dow Center

Midland, MI 48674

(440)223-5261

\$561,244.85

H.012294.6 (DBE Goal Project) DISTRICT 03 LOW COST SAFETY IMPROV.

CLEARING AND GRUBBING, GRADING, SIGNING, PAVEMENT MARKINGS, HIGH FRICTION SURFACING TREATMENT, AND RELATED WORK.

Parish(es): Acadia, Evangeline, Iberia, St. Landry, St. Martin, Vermilion

Route(s): LA 103, LA 31, LA 96, LA 320, LA 91, LA 93, LA 328, LA 347, LA 333, LA 352, LA 82, LA 95, LA 10, LA 29

Federal Number: H012294

Estimated Construction Cost: \$2,524,225.20

Apparent Low Bidder:

Blue Cube Operations LLC

2030 Dow Center

Midland, MI 48674

(440)223-5261

\$1,828,672.20

(Bid Results Continued)

H.012387.6 (DBE Goal Project) HICKORY AVE OVER-LAY: 9TH ST - DOCK

ASPHALT PAVEMENT PATCHING, MILLING ASPHALT PAVEMENT, ASPHALT PAVEMENT OVERLAY, DRAINAGE STRUCTURES, CONCRETE WALKS, HANDICAPPED CURB RAMPS, LOOP DETECTORS, AND RELATED WORK.

Parish(es): Jefferson

Federal Number: H012387

Estimated Construction Cost: \$605,328.20

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$693,278.90

H.012808.6 (SBE Goal Project) LA 10: BRIDGE AT COMITE RIVER RELIEF #2

EMBANKMENT REPAIR

Parish(es): East Feliciana

Route(s): LA 10

Federal Number: H012808

Estimated Construction Cost: \$316,985.38

Apparent Low Bidder:

Brown Industrial Construction, LLC

727 Highland Drive

Baton Rouge, LA 70810

(225)478-1006

\$278,417.00

H.012411.6 (DBE Goal Project) LA 1054 AT BIG CREEK BRIDGE REPLACEMENT

GRADING, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Tangipahoa

Route(s): LA 1054

Federal Number: H012411

Estimated Construction Cost: \$2,145,871.30

Apparent Low Bidder:

Brown Industrial Construction, LLC

727 Highland Drive

Baton Rouge, LA 70810

(225)478-1006

\$2,103,836.30



Wash N' Go offers a wide array of services to meet your cleaning needs. Our services include janitorial, laundry, facilities support and household management. A customized schedule of services can be tailored to suit your needs.

Would you like an on site housekeeper for a few hours to clean your home, wash and iron your clothes, drop them off at the cleaners or complete any other household task? Wash N' Go is perfect for you.

Is your hotel short on housekeeping staff because occupancy exceeded expectations? Wash n' Go can provide that much needed support.

Is your office in need of regularly scheduled cleaning regime on a contract or turnkey basis? Wash N' Go is here for you.

Are you looking for help with spring cleaning or organizing clutter? Wash N' Go is the perfect solution.

No job is too big or too small for the professional cleaning staff at Wash N' Go. Give us a call today to schedule a free estimate. And don't forget to ask about our loyalty program and multi-service discount.

Laundry Services

- Residential/commercial/industrial laundering
- Pickup and delivery services
- Provider of laundry supplies
- Provider of laundry related equipment for purchase/rental/lease

Contact

Kyrston Brooks
 Phone: 504-214-6991
 Email: kyrstonbrooks@yahoo.com

Start Date

The company was started in January 2016 in Monroe, LA in an SBA HUB Zone. The HUB Zone application has been submitted and is undergoing processing.

Janitorial Services

- Residential/commercial/industrial/construction janitorial services
- Provider of janitorial supplies
- Provider of janitorial related equipment for purchase/rental/lease
- Property Restoration
- Vacant Unit Preparation
- 24 Hour Emergency Clean Up

Certifications

Department of Transportation Disadvantaged Business Entity
 Department of Transportation Small Business Element
 Small Business Administration Economically Disadvantaged Woman Owned Small Business
 Louisiana Economic Development Hudson Initiative
 Louisiana Economic Development Small Emerging Business Development Program

Several companies have been requesting assistance with regards to Labor and Material Costs. If you need any help in this area, please call SJB Group and we would be happy to schedule a one-on-one session with you to discuss in detail.

Labor and Material Costs

Costs can change and tend to escalate over time!

Some sample clauses to include in your proposal to adjust for this are as follows:

Price good thru _____ date.

Price based on Ready-Mix @ \$___/CY FOB jobsite; Price to be adjusted for change in Ready-Mix cost each billing period.

Price will escalate #% (or \$ ###/unit) on _____ date and each year thereafter.

LA DOTD DBE Program Contact Information



Stephanie P. Ducote, DOTD Program Director, Compliance Programs Section
 (225)379-1363 | stephanie.ducote@la.gov

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5745 Essen Lane, Suite 200

Baton Rouge, Louisiana 70810

Office: 225.769.3400

Fax: 225.769.3596

Website: www.SJBGroup.com

What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LA DOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.